

Nordic

Product Update 01/2010

ExxonMobil Field Marketing Organization April 2010

This presentation includes forward-looking statements. Actual future conditions (including economic conditions, energy demand, and energy supply) could differ materially due to changes in technology, the development of new supply sources, political events, demographic changes, and other factors discussed herein (and in Item 1 of ExxonMobil's latest report on Form 10-K). This material is not to be reproduced without the permission of Exxon Mobil Corporation.



New Lubes Product Update from ExxonMobil

Welcome to our new Lubes Product Information letter!

This is the first edition of our new Lubes Product Information Letter. We will publish Information Letters regularly to inform our customers about major changes in our product range.

In this Information Letter we aim to inform you about new products, replacements and obsolete products/packages. We will also give a short brief about the changes.

Product Data Sheets and Material Safety Data Sheets are available on our web sites for more technical details.

Concerning the replacing materials please consult our Technical Helpdesk as special considerations may be required depending on application.

Automotive Lubes Update



Product Replacements

Below changes are currently occurring in our Automotive product line. The exact timing of change will be depending on inventory.

Current Material number	Current Material Description	New Product/ Replacement Material number	New product/Replacement Material Description
140545	Esso Gear MB 317 208L	151004	Gear Oil MB 317 208L
144847	Esso Gear MB 317 20L	151005	Gear MB 317 20L
140510	Esso ATF LT 71141 208L	151007	Mobil ATF LT 71141 208L
106004	Esso ATF LT 71141 20L	151008	Mobil ATF LT 71141 20L
141837	Esso ATF LT 71141 12x1	151009	Mobil ATF LT 71141 12x1L
127679	Mobil Super 2T 20L	122368	Mobil Extra 2T 20L
142084	Mobil Super 2T 4x4L	142082	Mobil Extra 2T 4x4L
142073	Mobil Super 2T 12x1L	142092	Mobil Extra 2T 12x1L

Automotive Lubes Update



Recently Introduced Products

Mobilube XHP 75W-80

Mobilube XHP 75W-80 is an extra high performance manual transmission lubricant engineered for the latest, European heavy duty manual transmissions used in on highway commercial vehicles and cars. Meets or exceeds the following industry and builder specifications: API GL-3/4, ZF TE-ML 02D, MAN 341 Type TL.

Mobil ATF 3309

Mobil ATF 3309 is an exceptionally high performance lubricant that meets original equipment manufacturers' specifications for use in certain slip-controlled lock-up automatic transmissions. Meets or exceeds the following industry and builder specifications: G-55-025-A2, Ford WSS-M2C924-A, JWS 3309/Type T-IV, GM9986195, Volvo and Saab; all 5-speed automatics, Mitsubishi all 2005 and newer automatics.

Current Material Number	Current material Description	New Product/ Replacement Material Number	New Product / Replacement Material Description
-	-	123850	Mobilube XHP 75W-80 208L
-	-	123852	Mobilube XHP 75W-80 20L
-	-	150271	Mobil ATF 3309 208L
-	-	150272	Mobil ATF 3309 20L
-	-	150274	Mobil ATF 3309 12x1L

Automotive Lubes Update

New Products (SW/NO)

Mobil Delvac MX ESP 10W-30

Mobil Delvac MX ESP 10W-30 is an extra high performance diesel engine oil that helps extend engine life in the most severe on and off-highway applications. Meets or exceeds the following industry and builder specifications: API CJ-4, CI-4 PLUS, CI-4, CH-4, CF, SM, ACEA E9, Caterpillar ECF-3, JASO DH-2, Cummins CES 20081, Volvo VDS-4/VDS-3, MB-Approval 228.31, Deutz DQC II 05, API CG-4.

Current Material Number	Current material Description	New Product/ Replacement Material Number	New Product / Replacement Material Description
-	-	151071	Mobil Delvac MX ESP 10W-30 208L
-	-	151072	Mobil Delvac MX ESP 10W-30 20L
-	-	151073	Mobil Delvac MX ESP 10W-30 4x4L

Automotive Lubes Update

New Approvals/Specifications

Mobil Delvac 1 LE 5W-30

Mobil Delvac 1 LE 5W-30 is a fully synthetic supreme performance heavy duty diesel engine oil.

Meets or exceeds the following industry and builder specifications: ACEA E6/E4, MB 228.51/228.5, MAN M3477, 3477 CRT, VOLVO VDS-3.

Recently added approvals: ACEA E7, Renault RVI RXD/RLD/RLD-2, Deutz DQC III-05 and MTU type 3.1.

New Products

Mobil SHC Polyrex 222

New product to complement the Mobil SHC Polyrex series, available from April 2010. NSF H1 registered SHC Polyrex series of greases are specifically designed to improve productivity by solving high temperature lubrication problems in both general industry and food processing applications.

Current Material Number	Current material Description	New Product/ Replacement Material Number	New Product / Replacement Material Description
-	-	151075	Mobil SHC Polyrex 222 16KG
-	-	151077	Mobil SHC Polyrex 222 10x0.39KG

New Formulations

Mobil Vactra Numbered Series

For even better machining accuracy and coolant compatibility the new product formulation will be available from May 2010. Material codes will remain the same as with the current formulation. The pack label will carry 'New Formulation' symbol to ease identification of new formulation product.



Industrial Lubes Update



Article Cancellations

Below mentioned products/packages will be removed from our Industrial product line during Spring 2010. Exact timing will be depending on inventory.

Current Material Number	Current Material Description	New Product/ Replacement Material Number	New Product/ Replacement Material Description
106496	Mobil Pegasus HPC 40 bulk (DK)	150148	Mobil Pegasus 1005 bulk (DK)
106495	Mobil Pegasus HPC 40 1000L	150149	Mobil Pegasus 1005 1000L
144725	Mobil Pegasus HPC 40 208L	150147	Mobil Pegasus 1005 208L
122514	Mobil Gargoyle Arctic 300 bulk		<i>Other packages</i>
125274	Mobil Rarus 425 bulk		<i>Other packages</i>
125293	Mobil Rarus 427 bulk		<i>Other packages</i>
121879	Mobil DTE 21 bulk		<i>Other packages</i>
126325	Mobil Vacmul EDM3 208L		<i>No replacement</i>
127745	Mobil Siltac EAL 68 208L		<i>Scandinavia: other pack, FI: no replacement</i>



Further information

For additional details please contact Customer Service/Technical HelpDesk or your local ExxonMobil Lubricants representative.

PDS & MSDS are available on the following internet sites:

- <http://www.exxonmobil.com/pdssearch/search.asp>
- <http://www.msds.exxonmobil.com/psims/psims.aspx>

Product Updates are also available on our local Mobil internet sites: www.mobil.fi, www.mobil.no, www.mobiloil.se.

In case you should not wish to receive this product update please reply to email address [Sales Support Prague @xom](mailto:Sales_Support_Prague@xom) or contact your local ExxonMobil Lubricants representative.

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